



#### Design of a Circular Economy: Some Comments about implementing a successful Concept (HERAKLION 2019)

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### Outline

- 1. Circulatory or helical economy: Away from the static-linear economy
- 2. Finitude vs. Scarcity
- 3. Recycling is an instrument and not a goal
- Demand for market-driven and sustainable business models (Disruption!)
- 5. Summary





**1.** Circulatory or helical economy: Away from the static-linear economy



Circular economy: Static cycles, i.e., material re-use

Helix economy: Dynamic entanglements, i.e., complex material (re-)use.

#### Justification or necessity:

- Finiteness of certain resources → limited availability
- Climate protection / emission reduction
- Securing your own raw material base (keyword: urban mining)

Relevant questions: - Are the arguments valid? - Have we taken the right path?





#### 2. Finitude vs. shortage

Finiteness = Quantitative limit of non-renewable resources

 $\rightarrow$  Fear of production restrictions and thus abandonment of the product.

Concern for benefit and welfare losses

Thesis: Earth is neither a closed nor a static system!

Consistency: Permanent energy supply

Against static: Innovation as a permanent "creative destruction" (Schumpeter)

Finitude does not really trigger an end-time scenario?

(Against hysteria and apocalypse)

Former Saudi energy minister:

"Stone Age did not end with the lack of stones. Nor will the oil age come to an end with a lack of oil. "





Resources are subject to scarcity conditions

- → Scarcity ≠ Deficiency, poverty
- $\rightarrow$  Scarcity = Manifestation of the competition of usage
- → Scarcity has no threat potential, but is a necessary condition for economic decisions and processes (quasi: conditio sine qua non)

Scarcity level is determined

a. through the stock size: Resources or reserves and

b. by the current size: Consumption or degradation - triggers

- c. Market valuations and consequently
- d. Adaptation processes!





Reaction chain:

Increasing scarcity  $\rightarrow$  rising prices

- ➡ Possible consequences:
- Exploration (turning reserves into resources)
- Use of inferior deposits (keyword: shale gas, fracking, ...)
- Substitution (keyword: other commodity, other source of raw material, ...)
- Efficiency (keyword: higher specific yield per input unit)



**Distinction between** 

- 1. Global vs. political effects
  - Global aspect: Circulatory / helical economy
    - Dynamic adjustments (see above)

**Political aspect** (here: raw materials as a political weapon):

- Long-term contracts
- Circulatory / helical economy with political prices for certain recovered materials
- 2. Long-term vs. short-term effects
  - Long-term aspect: Circulatory / helical economy
    - Dynamic adjustments (see above)
  - **Short-term aspect**: Anticipative resilience strategies

(here: warehouse management, long-term contracts)

- Substitution measures
  - Withstand





#### **3.** Recycling is an instrument and not a goal

The concept of circular economy is implemented by a variety of instruments:

- Longevity
- Cascade usage meaning re-use (from superior to inferior)
- Reuse
- Recycling (meaning, reuse of certain secondary raw materials)

• ..

Note: Sinks are an elementary part of the circular economy ! Recycling can be ecologically harmful!







Especially efficient are systems close to the market. That means recycling activities can be re-financed partly or mainly by revenues of recovered secondary materials.

#### Prof. Dr. Heinz-Georg Baum





SEBI = Specific Eco Benefitt Indicators

\*\*

= Avoided environmental impact [aEBP]

(Recycling instead of incineration) (Recycling instead of incineration)

(Recycling instead of incineration) aEBP = avoided Environmental Burden Points

aEBP = avoided Environmental Burden Points \* e.g. avoided CO2-equivalent per Δ Euro

\*\* e.g. avoided CO2-equivalent per A Euro \*\*\* e.g. Environmental Burden Points: Eco-Balancing: Based on the aspects climate relevant emissions, pollutents into (ground-)water or soil, over fertilization, \*\* e.g. Environmental Burden Points: Eco-Balancing: Based on the aspects and so on climate relevant emissions, pollutents into (ground-)water or soil, over fertilization, and so on The results – based on "Avoided CO2-equivalent" or "Environmental Burden Points" – are rather the same The results – based on "Avoided CO2-equivalent" or "Environmental Burden Points" – are rather the same.



Thesis 1: Maximizing the use of an instrument is meaningless! Quota specifications in the current form provide only a small constructive input in terms of circulatory / helical economy! Quota system reinforces current business models!

**Thesis 2:** Official recycling rate measures "reconditioning" at a certain point in the "value chain" - but does not document the material re-use!

Thesis 3: Without quality requirement, the focus on quantity is "Nonsense" (so-called Müntefering-Lingo) → secondary raw materials without market value counteract the concept of circular economy.

**Thesis 4**: Inferior secondary raw materials lead to inferior products with negligible reusability (static model approach).

"Inferior products are pre-sinks and block the concept of circular economy!" Recycling is a dynamic model (keyword: multiple loops)!



#### 4. Call for market-driven and sustainable business models (disruption)

Industrial society generates values and prosperity:

- People (self-determination, economic existence)
- Investments in networks / infrastructure / education / research
- Redistribution (social systems)

**Note:** Expansion of social systems is based on entrepreneurial success!

**Central question:** What value and wealth contribution does the circular economy contribute?

- Relevant markets have often been artificially created and are still being largely subsidized!
- Ecological benefits often do not meet the expectations and requirements!

#### Invitation to disruption

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#### New beginning:

- The generated secondary raw material (srm) is remunerated and not the process.
- Quantity x Market price x Scarcity factor = Reimbursement (srm) (srm) (political rating)
- Reimbursement prices initially binding for a certain time.
- In certain cases (for example, rare earths), the state assumes the role of buyer.
- Innovations in reprocessing / extraction technologies
- Competition between the srm-dealers
- Value chain "Refurbishment" rsp. "Re-Processing" is financed (partially or completely) via the instrument "Product Responsibility".
- If necessary, differentiated deposit systems give waste a lasting market value.





#### 5. Summary

- Finitude of certain resources does not end in apocalypse.
- Scarcity is a necessary indicator of adaptation processes
  - $\rightarrow$  Earth is neither a closed nor a static system!
- Current "Recycling Emperor" is often "naked". Dynamic reuse rates tend to be low. Recycling rates in the current form are not expedient (in the sense of designing a circular economy) and thus unnecessary.
- Without quality from srm quantity is "Nonsense" Quality can be read off the market price!
- Circular economy must be an integral part of industrial society
  - $\rightarrow$  Call for disruption
  - → Development of viable business models
    (View into the so-called powerhouse of economics)





#### Thank you for your Attention!

Prof. Dr. Heinz-Georg Baum, Hochschule Fulda



#### 4. Packaging disposal as a striking example.



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Reference to adequate economic conditions too imprecise:

#### **Economics**

- *Macroeconomics (from the overall system view)*
- Microeconomics (from the point of view of individual cohorts of economic subjects)

# Business Administration (Operational Economics, Business Administration)

- General and Functional Business Administration
- Management (Business Management)
  - $\blacktriangleright$  Powerhouse of the individual economic strategies and business

models?

Here must the sustainability of the circular economy be anchored.!!!





- E'= K' = (betriebswirtschaftliches) Gewinnmaximum
- U'= K' = volkswirtschaftliches Optimum
- E = K = Umsatzmaximum
- U<sup>max</sup> = ökologisches Maximum

## Variante 1





- E'= K' = (betriebswirtschaftliches) Gewinnmaximum
- U'= K' = volkswirtschaftliches Optimum
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# Variante 2

